	5/2/2014								
Dropped FV1F Budget Workshoot									
		.HIE		•					
1	ILHIE Dir	ect Service	es: Based o	n sale of	4,200 mailb	oxes			
2		2,100 for clients buying minimum of 50 @ \$96 each 201,600							
3		2,100 for clients buying less than 50 @ \$120 each=					252,000		
4		Total	,				453,600		
5							ŕ		
6	ILHIE Connect Services: Based on 10,600 subscribers:								
7		25% RHIOs = 2,650 @ \$143 each =					378,950		-
8) @ \$150 each =				
9		15% providers = 1,590 @ \$195 each =					954,000 310,050		
10		Total					1,643,000		
11									
12	Staff Salar	ies (Full tir	ne Employ	ees):					
13		Current Staff Salaries (14)							
14		Add 3 for Help Desk (2 @ \$50,000 and 1 @ \$60,000)					160,000		
15		Total					1,445,000		
16									
17	17 Staff Employer Contributions:								
18	67% of Staff Salaries for employer taxes, insurance, and retirement expenses								
19									
20	Contract 1	ontract Temporary Employees:							
21		Add 4 Engagement Managers @\$50/hour					364,000		
22		Add 3 Hel	p Desk @ \$	\$20/hour			109,000		
23		Total					473,000		
24									
25	ISC Gener	ral Connec	t Charges:	Based on 3	10,600 sub	scribers	1,839,000		
26									
27	ISC Direct	Service Co	sts:						
28		Based on cost of 4,200 mailboxes @ \$72 each =					302,400		
29									
	30 FY 14 Net Equity (Surplus):								
31		· · · · ·	olus as of 3/				2,495,000		
32		Remuneration invoiced on 4/24/14					2,536,000		
33		Projected Operating Deficit April - June, 2014					(524,000)		
34		Projected F	Y 14 Net Ed	quity (Surpl	us)		4,507,000		